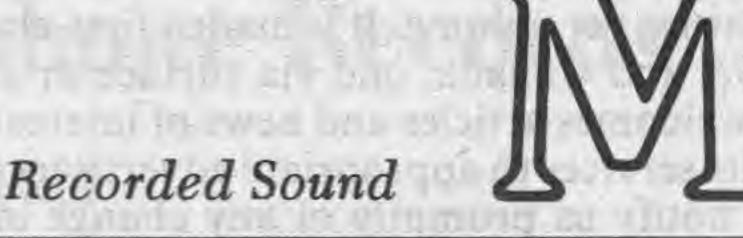


Archives of





VOIVII THE ANTIQUE PHONOGRAPH MONTHLY®

No 6



New York, Nov. and Dec., 1900.

SPECIAL NOTICE.

THE announcement embracing five propositions, which we made in the last number of THE ZON-O-PHONE RECORD, has brought to us an unusual and unanticipated number of Gram-o-phones and Gramo-phone Records for exchange. We believed that the owners of Gram-o-phones would be eager to avail themselves of the liberal offers contained in the various propositions and to place themselves in possession of the best and the closest approach to perfection in talking machines and records that has as yet been attained, but we simply could not anticipate that we should be so completely overwhelmed with exchange orders. We therefore tender our apologies to all who may have suffered any annoyance or inconvenience because of the unavoidable delay in handling-within a few weekssuch an unprecedented number of orders, in addition to our regular business. To those who have not exchanged their Gram-o-phone or Gram-o-phone records, we wish to give notice that all offers appearing in the Jast number of The Zon-o-Phone Record, will POSITIVELY BE WITHDRAWN ON DECEMBER 10th as it will be impossible to make exchanges with the Holidays at hand.

A BAND OF SOUND

The Basic Types of American Zonophone Records

George Paul

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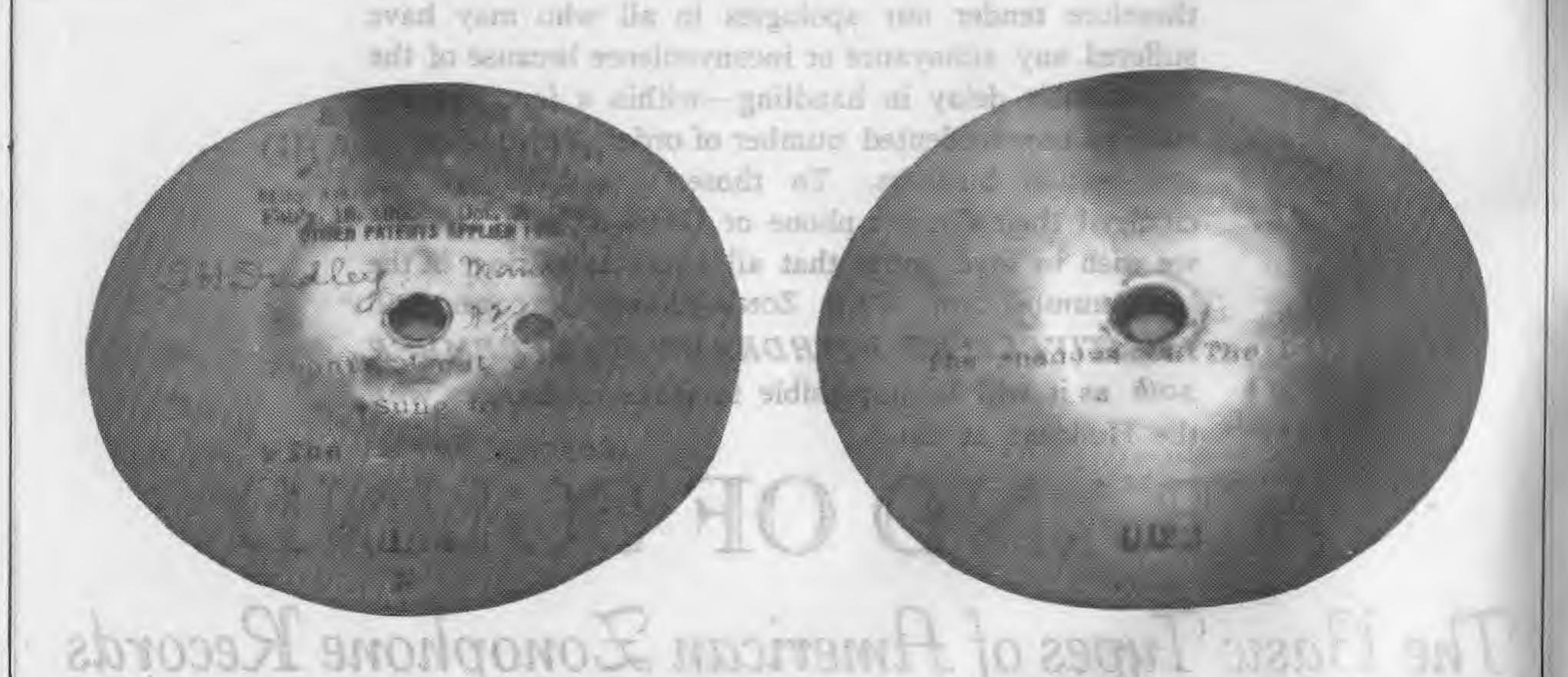
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DEAR APM:

Question: I have seen several little record brushes on Edison machines, mounted under the black reproducer carriage arm. What is known about these?

F.B.M., Austin, TX

Answer: It doesn't seem possible that something so small and simple could be patented, but Henry A. Place received a U.S. patent for his record brush on Sept. 25, 1906 and F. E. Forsell received his a week later on Oct. 2nd. However, since Forsell had applied for his first, in April of 1905, he had gone into the brush business with a man named Rogers in Providence, RI, offering a device marked with "Pat. Apl'd For". When the two patents were actually granted, both Place and Forsell assigned them to J. Newcomb Blackman, and "Rogers & Forsell" sold their business to him as well. (Earlier Blackman had been selling his own brush under the "Place" name, also with no patent date). After the Fall of 1906, Blackman's Place brushes were always marked with the two patent dates and were sold for 15¢ each by the Blackman Talking Machine Co., 97 Chambers St., NYC. Type No. 1 was for the Triumph, No. 2 was for the Home and Standard, and No. 3 was for the Gem. In addition, Style No. 10 was also supplied at 25¢ for use with the Victor Exhibition Sound Box.



country overviewed with exchange crowns

Fig. 1. Original Berliner 7" disc with extra hole drilled 3/4" from spindle hole. [Perhaps in exchange policy mentioned on front page?]

Fig. 2. A pirated Berliner record with no manufacturer shown. The reverse side, however, shows the distinctive Zonophone "notch."

American Zonophone Records

George Paul

It is not generally known that Frank Seaman, like Emile Berliner before him, turned to Greek to name his product. The records, with a 'band of sound' on each, were produced by Seaman's Universal Talking Machine Co. and were close look-alikes for the earlier Gramophone plates. Interest in the Zon-o-phone discs has been growing, but there is still some confusion on their chronological development, label types, origin and history. I will try in this article to briefly outline what can be determined about this elusive company and present all known label designs with dates of manufacture.

It is not known for certain precisely when Zonophone records were placed on sale, but 1899 seems a likely year. The "first" (see Fig. 1) appear to have been simply Berliner 7" records with a second hole drilled " from the spindle hole (see APM, Vol. V, No. 6). Universal's chief inventor, L. P. Valiquet, seems to have contemplated a second rigid pin on the turntable to prevent the record from slipping on the turntable. Eventually, he was granted a patent for a spring-driven retractable pin which strictly speaking did not require the second hole to be drilled through the record. But Seaman and Valiquet may have wished to create a situation where only their own records could play on Zonophone machines, something that would be true only with a rigid pin design. However, no machine has been found with a rigid pin on the turntable. The implication is that Seaman had a machine ready before he produced any records. But a study of advertisements from the period strongly suggests the opposite.

Fig. 2 shows a 7" record lacking any identification as to its manufacture. The title and catalog number remain, but other information is absent. Upon turning it over, however, we see a now mature, full-fledged Zonophone "notch" instead of the drilledout extra hole in Fig. 1. This is a pirated Berliner record and that "notch" on the back identifies its origin to modern day collectors as surely as a label would have. We can only guess when this activity occurred but the summer of 1899 seems likely. This would roughly coincide with the March 1899 recapitalization of Seaman's National Gramophone Co. into the National Gramophone Corp. and the subsequent Autumn cessation of

Berliner's shipments to him.

In Fig. 3, we see a Universal record. It displays in raised relief on the back the "Conditions of Lease" found on later Zonophones, but the label information is the primary interest. For the first time on a record, we are introduced to the name "Zonophone" — in the name of the orchestra! Whether this represents an experimental marketing strategy on the part of the Universal Co. or a testing of Berliner's inclination to go to court remains a mystery. [There is some indication that Seaman used American Graphophone's license to first produce his records.] Examination of three of these records reveals numbers in the 4000's.

At last in Fig. 4 we see a Zonophone record finally unveiled. This is the familiar "shield" label and prominently displays Seaman's distributing organization, the National Gramophone Corp., in the center. The September 1899 issue of the Phonoscope announced the sale of Zonophone merchandise, so we may assume that these records appeared around that time. (However, Phonoscope masthead dates do not always match calendar dates). With a few exceptions, these 7" records are numbered in the 9000-10,000 range. The last of this series had white lettering and was numbered in the 1400-1600 range. The 9" Superba records were introduced in May, 1901. In September, 1901, the National Gramophone Corp. was declared bankrupt, and shortly thereafter the Universal Talking Machine Co. was re-organized as the Universal Talking Machine Mfg. Co.

With the demise of National Gramophone, a new Zonophone record appeared (Fig. 5). This is the "white-lettered" label: incised information filled in with white ink and decorated with crossed horns. The 7" size was now called the *Parlor*, the 9" was the *Concert*. An apparently short-lived series of 10" records was introduced at this time. These were numbered 100-127 and seem to have featured Hager's Orchestra exclusively. Just how long this label was in production seems answerable through the examination of 7" and 9" test pressings made at the Auburn Button Works.

Fig. 6 shows such a pressing. Since it and others are dated during the Summer of 1903, it seems probable that Universal began marketing similar records in the Fall of 1903.



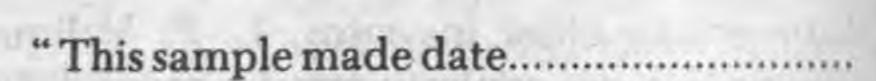
Fig. 3. A UTMCo. disc with the first mention of Zonophone, but in the title! Note the early style hand-lettering.



Fig. 4. The first appearance of the familiar shield design on 7" and 9" records. The first "official" Zonophone record.



Fig. 5. The incised label design is now filled with white ink on 7", 9" and 10" sizes. Note the "crossed horns" at top.



is supplied by the Auburn Button Works without charge to the Universal Talking Machine Co., and they are to show the quality of Record that can be made from this Matrix, and these samples are to be rejected, or accepted by the U. T. M. Co. and are to be held by them for future reference."

Matrix No.....

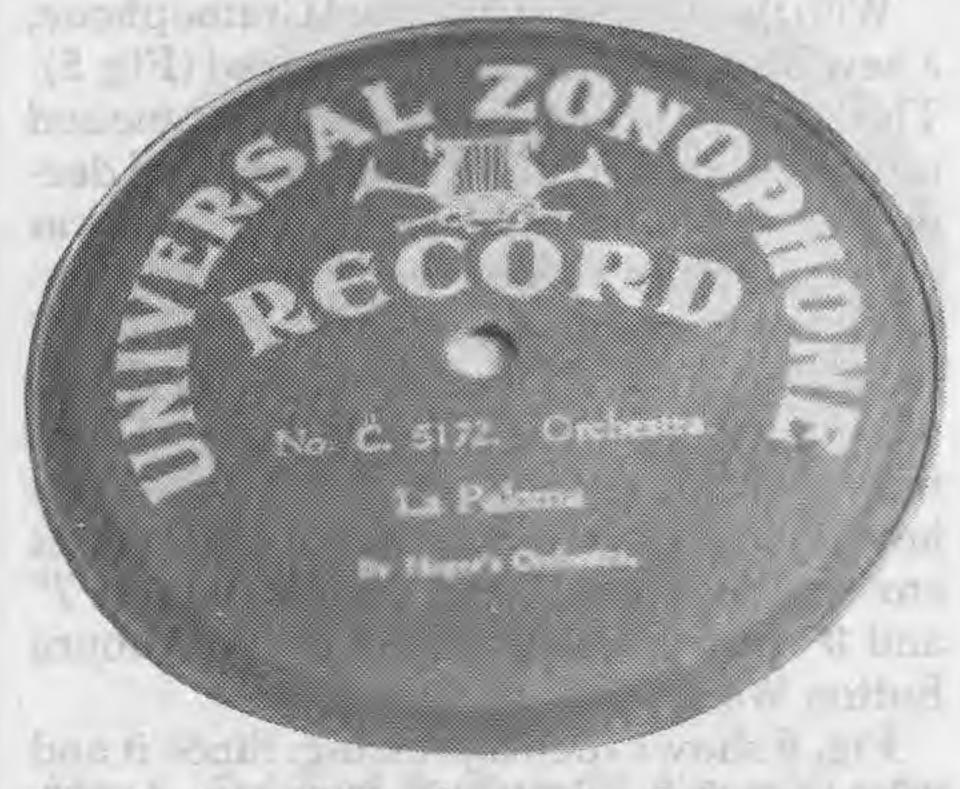


Fig. 7. By 1903, the crossed horns were joined by a lyre. This is the first paper-label Zonophone record (brown), in 7" and 9" sizes.

Fig. 6. Record notice found on the backs of 7" and 9" Auburn brown-material "tests". Recorded side has no label information.



Fig. 8. By late 1904, Victor was in firm control. This label was used on the last 7" and 9" brown and the new 10" and 12" black.

Indeed, the earliest of this series carry labels on the back with an October, 1903 date. These are apparently the first Zonophones with a paper label on the front. It is possible that for a time only the 9" records were pressed in the new brown material, while the old black material was reserved for the 7" size. An undated Zonophone booklet (with testimonials dated 1902) shows such a dichotomy. Fig. 7 shows a 9" brown Zonophone record. Victor took possession of Universal in late 1903 and carried on with the numbering of 5000's into the 6000's.

In December, 1904 Zonophone re-introduced its 10" record (Fig. 8). These were black with a green label that said "Zon-O-Phone Record" - note the absence of Universal as Victor ownership began to manifest itself. The last 9" brown Zono's carried this label as well. A subtle change may be noted on the label on the backs of these 9" and 10" Zonophones. Universal has included Manufacturing in its name and also features Victor's Berliner patent No. 534,543 on this label. We know that in June, 1905, the 7", 9", and 10" Zonophone records were available. By 1906, only the 10" remained. These records were numbered from 1 onward and 25 new titles were issued each month. In 1907, Zonophone marketed 12" records with this same label for \$1. These were numbered in the 7000's and evidently never sold on a large scale. Certain Zonophone recordings of this and later periods are sometimes found beneath Busy Bee labels. Evidence exists to suggest that Zonophone supplied these records to the O'Neill-James Co. for 12¢ each! Fig. 9 shows a white-label test pressing of this period (Sept.-Oct. 1907).

Fig. 10 shows the final incarnation of the Zonophone Record. Its Victor control is now quite evident in the label design. The first of these labels omitted the patent information around the edge. This label was introduced in 1909 and carried though to the Zonophone's quiet American death in June, 1912. Victor was later to claim that it lost \$500,000 in the 9-year ownership.

Through the initial manipulation of Frank Seaman, Zon-O-Phone was the first successful competitor to the Berliner/Victor interests and proved itself a formidable foe in the marketplace. This one-time eminence was gradually reduced to a "dime-store" label status and finally into obscurity. The many variations noted here serve to illustrate the resilience of the name, if not the ownership, which left its impression on the thousands of records and machines so avidly collected today.



Fig. 9. A white-label test pressing from Sept.-Oct. 1907. This type of record is usually found in the black 10" size.'



Fig. 10. A new logo, a child listening to a rear mount machine, appears in 1909 on 10" records. No patent information appears at first.

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I would also expect that there are some variations that I have overlooked or dates that are beyond my present resources. If any kind readers should wish to alert me to errors or additional information, I will relay them to this readership with gratitude and humble apologies. I wish to thank Tim Brooks for his help and suggestions, as well as my longtime friends Tim Fabrizio and Mark Kaplan for their continued help and encouragement, and Allen Koenigsberg for some additional nuggets of material.

Readers may write to George Paul in care of APM.

From the Golden Age: Caruso Re-issues

Joe Klee

A mong the many pleasures encountered in reading Ponselle, A Singer's Life by Rosa Ponselle and James A. Drake (see APM, Vol. VII, No. 5), one of the most formidable concerns not Ponselle but those twin tenor titans Enrico Caruso and Giovanni Martinelli. When asked whether Caruso was, in fact, the greatest tenor of the century, Martinelli replied:

If you were to put together the voices and talents of Gigli, Pertile, Martinelli, Lauri-Volpi, Schipa and the rest, their combination still wouldn't be fit to kiss Enrico Caruso's shoes.

The truth of Martinelli's statement is attested to not so much by the fact that Caruso's acoustic recordings are still collected and cherished by those of us who love golden age vocal recordings. I suspect all or most of the other tenors mentioned in Martinelli's statement would qualify in that regard as well. What is unique about Caruso is that his recordings are still being re-issued at this point by a major record company (RCA).

All this is to point out that the second four volumes in what will eventually be the complete (or as complete as possible) Caruso are now out on RCA LP in Soundstream reproduction, which is supposed to restore the recordings to their pristine acoustic beauty by counteracting such artificial resonances as were set up by the primitive recording equipment. To refresh your memory as to our opinion of the first four LP's (reviewed APM, Vol. VI, No. 6), distortion was indeed minimized to the extent that we have a reasonably accurate sound picture of the voice, but the LP's were lacking in vocal presence and it was as though the voice has been placed behind the orchestra. This condition has been corrected, partially with volumes 8 & 9 (issued in 1980, but not reviewed till now), and even more so with volumes 10 and 11. Now that Thomas Stockham and the Soundstream engineers have managed to improve the quality of these transfers, I hope that volumes, 4, 5, 6 and 7 will be remastered at some point to bring them up to the sonic level of 8, 9, 10 and 11.

The years covered by these second four LP's go from the end of 1910 to the beginning of 1914. The set begins with Caruso's recording of Tosti's "Addio." In my opinion, this is one of the finest recordings that

Caruso ever made. Annotator John R. Bolig, whose discography The Recordings of Enrico Caruso is the most complete and accurate book on the subject to date, points out that Caruso's spectacular ending to this piece is somewhat at variance with Tosti's score... and yet it fits just right. Rather than being upset that Caruso had taken liberties with the printed page, one is immediately taken with the interpretive genius which Caruso brings to the music, making it something special out of a work which has been done to death by singers from Dame Nellie Melba to Luciano Pavarotti. This series of Caruso's recordings nearly ends with another masterpiece, "Si, pel ciel", the act II duet from Verdi's Otello. It was the only released recording by Caruso and Tita Ruffo (two thirds of that marvelous trio to which conductor Tullio Seafin once referred as three miracles). Unfortunately there is room for one more excerpt on side 2 of Volume 11 and that is the somewhat lamentable "Serenade de Don Juan" of Tchaikowsky... a harmless enough work but not the ideal high point on which to end a volume of Caruso.

ends villagements of the contract

Also included in these four LP's are more than enough recordings that one would have to at least consider if one were to pick out a dozen Caruso recordings to take to one's 'desert island.' There is the charming de-Curtis song "Canta pe' me." There is Caruso's final and most famous recording of "Celeste Aida" which includes the recitative as well as the aria. There is the session with Tetrazzini, Amato and others which produced yet another Lucia Sextet and Rigoletto Quartet. There is also the last and best Caruso recording of the duet from Il Trovatore, "Ai nostri monti"... this one with Schumann-Heink rather than Louise Homer. I prefer it to the earlier recordings with Homer because I feel that Homer had a tendency to inhibit Caruso in the recording studio. Homer was certainly a superior singer to Mme. Schumann-Heink and in some respects equal to or perhaps even technically better than Caruso himself. He sounds as though he is singing rather cautiously on all his recordings with Homer, but it seems as though with Schumann-Heink he sheds his inhibitions and gives as personal a performance as he does on his solo recordings or in his ensembles with other artists less intimidating than Mme.

Homer. There is also Caruso's only recording of "Parmi veder le lagrime" from Rigoletto, the famous recording of "Cujus animam" from Rossini's Stabat Mater and the most glorious performance that I've ever heard of "Addio alla madre" from Mascagni's Cavalleria Rusticana.

The recordings on this LP seem complete in so far as they check out with the titles as listed in Bolig's discography but not necessarily in the order in which they appear on the LP. There may be a missing snippet of test pressing which contains Caruso singing a fragment from the Rigoletto Quartet. It was an incomplete test pressing which survived in a private collection and has been issued on a 45, along with some non-Caruso items, by Stanford University. Inasmuch as it was never published and is only a fragment, I think it would be looking a gift horse in the mouth to complain that it is not included among these items. Also the date of

recording seems to be uncertain. When completed, this series should (along with Bolig's book and recent research published in APM by Martin Sokol) do much to correct a great deal of misinformation which has been going around about Caruso's recordings. As recently as August, 1981, in an article by George R. Marek entitled "Beneficent Ghost", Opera News has been perpetuating a number of errors regarding Caruso's recordings and adding a few, apparently of Marek's own commission. Marek repeats the date of March 18, 1902 for Caruso's initial G&T recording session from Gelatt's Fabulous Phonograph, although it has been corrected to April 11, 1902 by Sokol's APM article. Another serious error is made by Marek when he places the 1904 Caruso Victor sessions in Camden, NJ. This session was held Feb. 1, 1904 in studio #826 of Carnegie Hall in NYC, as indicated in Francis Robinson's liner notes to Victrola VIC 1430 which includes all the recordings from that particular session. Marek also complains about the "Una furtiva lagrima" recorded at the February session, lamenting that only one verse is included. Here Marek is once more in error. One verse was recorded on a ten-inch recording issued as Monarch 81027. The second verse and cadenza were issued on a 12" Deluxe, 85021. Actually both parts are included, expertly spliced together, on the aforementioned Victrola LP. The use of the two discs for the aria gave Caruso the luxury of a more leisurely tempo than he was able to adopt on the later one-sided 12" - Victor 88339. This later recording, made on Nov. 26, 1911, is included on volume 8 of the current reissue and one listen to the 1911 recording will clearly show the wisdom of the slower tempo of the 1904 discs. The 1904 issue times out to 5 minutes, 17 seconds. The 1911 version compresses both verses and the cadenza into 4 minutes, 15 seconds. The accelerated tempo takes its toll on the singer and shows up most markedly in

the cadenza where the usually imperturbable Caruso scoops a note or two and nearly falters momentarily. This is one of my reasons for my preference for the earlier recording of this aria. In nearly all other pieces which were recorded early and late for Victor, my preference is for the later version... particularly in the case of "Celeste Aida" and "Ai nostri monti".

Once again, looking thorugh the pages of Bolig's TROEC, as any reissue project like this will force one to do, one is perturbed not just by the things that might have been, but by things that were and somehow got lost. Paramount among these during the period by these recordings was the duet "Enzo Grimaldo" from La Gioconda recorded by Caruso and Ruffo at the same session as the Otello excerpt. I am in hopes that someday test pressings of these unreleased items, currently languishing undetected in somebody's attic, will surface... All descendants of Caruso, Bruno Zirato, etc.,

please note and search!

The liner notes, following RCA's practice of assigning a different writer for each LP, are scholarly and concise and give the reader four different perspectives on Caruso... by John R. Bolig, Irving Kolodin, Gerald Fitzgerald and Tom Villella. Each does his job well, but it should be pointed out that Fitzgerald, in his Caruso Calendar which was issued by the Metropolitan Opera in 1981, also perpetuated two errors. A drawing referred to as a double portrait of Caruso is not. It is a drawing of Caruso and composer Umberto Giordano to whom he apparently bore some likeness. The drawing is correctly attributed to Caruso, who was a sketcher of quite some talent. Reference was also made to a Caruso recording of "Ch'ella mi creda libera" from Fanciulla del West. As yet, this recording has not surfaced, issued or unissued in any discography I know. If Mr. Fitzgerald knows the whereabouts of such a recording, I would beg him to make it available to RCA for inclusion in their complete Caruso re-issue series.

The inclusion of computer reproductions of various Caruso self-portraits on the front cover of each album is a marvelous idea from the point of merchandising, and as far as artistic distinctions are concerned. However, their decision to reproduce the drawing on the back of the LP jacket as a "undercoat" to the liner notes makes these difficult to read.

In conclusion, any recording by Caruso, be it an operatic gem such as "Celeste Aida" or a forgivable bit of self-indulgence such as "Dreams of Long Ago", is worthwhile and recommended listening. They are all, no matter how vital or trivial, an important part of the total picture of who the man was and what he sang. This is a voice for the ages. In my opinion, it has never been equalled before or since. Giovanni Martinelli would probably agree with me even today.

BOOK REVIEW

Talking Machines, 1877-1914 by V. K. Chew Dusting Off a Little History by Robert Sitter

The first edition of V. K. Chew's Talking Machines was issued for the Science Museum in 1967 and it has enjoyed a long and deserved reputation since — a fitting tribute for the museum that preserved Edison's first model of the phonograph from 1880 to 1928. Readers will be glad to know that the revised and enlarged second edition has

now appeared.

At first glance of course the format of the book has been substantially enlarged to 8" by 8". As a result, the photos (always a strong feature of this book) are considerably enhanced. The well-written and detailed chapters have been enriched with additional text, pictures, and the latest research. Especially noteworthy are the chapters on the invention of the phonograph, the rise of the U.S. phonograph industry, the spread of the machines to Great Britain and Germany, the pioneering work of Emile Berliner, and a separate section on unusual types.

Complete model lines are frequently illustrated for a variety of brands and information on the inventors themselves is also included. The chronology for each company is remarkably accurate, from the dates for the earliest Berliners and Columbias to year by year changes in sound technology. Additional data has been obtained on the elusive Greenhill spring motor (1893), as well as on Climax and Vitaphone discs. Even Nipper may be seen in Barraud's original painting listening to an Edison cylinder

phonograph.

Few errors remain in this edition. In an attempt to give Edward H. Amet credit for the early spring motor phonograph, an 1892 manufacturing and patent date is given (no doubt from the plates on the machines themselves). But APM research has revealed that Amet received no patent that year on anything phonographic, and a patent plate without a month and day should always be regarded with suspicion. Amet may have used this device simply to discourage competition (his motor appeared in mid-1894). Also, the noble looking Klingsor should be dated 1907 instead of a year later.

Familiar and strange, standard and experimental, hundreds of phonographs (inside horn and out) grace the glossy pages of this book, from Columbia's first concealed horn machine (the Symphony Grand) to compressed-

air machines from many different countries, from phonos disguised as beer kegs to contemporary photos, ads, and cartoons showing the impact of the machine. A revised bibliography and index is included at the back and who could argue with the kind comments on pages 73/4?

This is an indispensable book for history and identification and is still reasonably

priced at \$8.95 directly from APM.

In the late 1960's, a popular guidebook on phonographs by Larry Schlick enjoyed three separate printings, but then disappeared from view. The need has existed since for a basic guidebook, especially for beginners, and the gap has been filled by Bob Sitter of Yorba Linda, California. Like its predecessor, it features large 8½" x 11" photos.

The book was not designed to be exhaustive, but rather to serve as an intelligent introduction. The chapter on Columbia covers 13 cylinder and disc machines, the one on Edison also 13, and the Victor chapter covers 11. Each section features a contemporary observation, an old ad, and several close-ups of reproducers. The photos themselves are large and sharp and each is accompanied by a brief description and date.

As one browses through the book, a few errors do appear. For example, a Columbia AN Graphophone (1897) is shown with a 14" aluminum horn when this horn was not supplied until four years later. A Columbia Eagle is shown with a filigree key instead of a solid one, and an Edison J reproducer is claimed to play a Concert (5") record instead of a 2-inch record on a Concert machine (there was no American duplex Edison). Edison and Columbia didn't add engraved and whitened titles on their cylinders until 1904.

An additional chapter contains more unusual machines, like Standard, Zonophone, Little Wonder, Harmony, Busy Bee, Berliner, Polly Portable, Cheney, Talk-o-phone, Stewart, etc. with full-page photos of each. This book has now gone through two printings and it is a welcome addition to collectors' bookshelves. The heavy-duty cream paper and comb binding allow easy reference. The book is attractively designed and one could only wish that even more phonos were included. Still, it is quite a bargain!

While available, this edition may be obtained from APM for only \$10.95 ppd.

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NOTICE

Don't forget the next Tri-State Music Collectibles Show on Oct. 23, 1983, at the Meadowlands Hilton, Secaucus, NJ, Sun. from 11 am to 5 pm. This is the show to buy & sell, and meet other collectors! For more details, call Bob Barlow at (201) 994-0294.

PHONOGRAPHS FOR SALE

Learn more about antique phonographs and radios: join the Vintage Radio and Phonograph Society. Enjoy our monthly publication, the Reproducer, free ads to members, swap meets, annual auctions, monthly meetings, and much more. For free issue and further info, write: Secretary, V.R.P.S., P.O. Box 5345, Irving, TX 75062. (TF)

Thomas A. Edison and other Phonos for sale, SASE. Parts wanted for any phono. Write for list. Sedler's Antique Village, Ralph C. Woodside, 51 W. Main St., Georgetown, MA 01834. Or call (617) 373-5947 eve's. (VII-10)

PHONOGRAPHS FOR SALE

Edison Reproducers, very nice reproductions. **C**-\$35.00; **H** - \$40.00; **K** - \$68.00, plus shipping. SASE list 30 needle tins, record dusters. Jerry Madsen, 4624 W. Woodland Rd., MN 55424 (VII-6)

Victor Orthophonic 8-30. Electric motor model, in excellent working cond. Missing part of needle compartment, \$500. Amberola 75, oak cabinet, 99% mint showroom condition; 30 cylinders included. \$600. Shown on pages 210 & 199 From Tin Foil to Stereo. No shipping. Write Gerald Hjelm, 1261 Tiller Lane, St. Paul, MN 55112. (VII-6)

Victrola No. 215S wind-up Victrola in right-hand section, factory Neutrodyne radio in left. Beautiful brass plates and detailing, orig. tubes (dates), complete with "B" eliminator for AC use. All in very fine, orig. working cond. \$500. Also selling 1920's battery radios. Gary Nitkin, 23 Holland St., New port, RI 02840. Or (401) 847-8429. (VII-9)

PHONOGRAPHS FOR SALE

Edison coin-op, Edison Spring Motor, Edison Concert, Trademark Berliner and 70 other phonographs for sale. Send long SASE for complete list. Steve Oliphant, 5255 Allott Ave., Van Nuys, CA 91401. Or (213) 789-2339. (VII-6)

Edison Fireside w/horn, Edison Std. Model D w/horn, 2-min. Gem & others for sale. Send SASE for list of phonos & cylinders for sale. Robert F. Nowak, 3238 N. Central Park, Chicago, IL 60618. Or (312) 539-8432.

(VII-9)

Starr Piano Co. upright phonograph. Excellent original condition; model no. unknown. Plays vertical and lateral. \$100. Doug Houston, 3441 Hadley Rd., S. Urtonville, MI 48462. Or (313) 627-4141

(VII-7)

Columbia BS 5¢ coin-op in excellent original cond., \$2400 or trade. Charlie Stewart, 900 Grandview Ave., Reno, NV 89503. Or (702) 747-1439 before 2:30 PM PST. (VII-6)

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(VII-6)

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(VIII-1)

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Sinatra 78 needed: Brunswick 8443 (Harry James). Price/cond. to: Ken Carley, 96 Cresthill Ave., Clifton, NJ 07012. (VII-7)

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Want cylinder records by Cal Stewart in good condition, except: 1583, 1866, 2009, 4215. Send list and prices. R. E. Hahn, Box 185, Montara, CA 94037.

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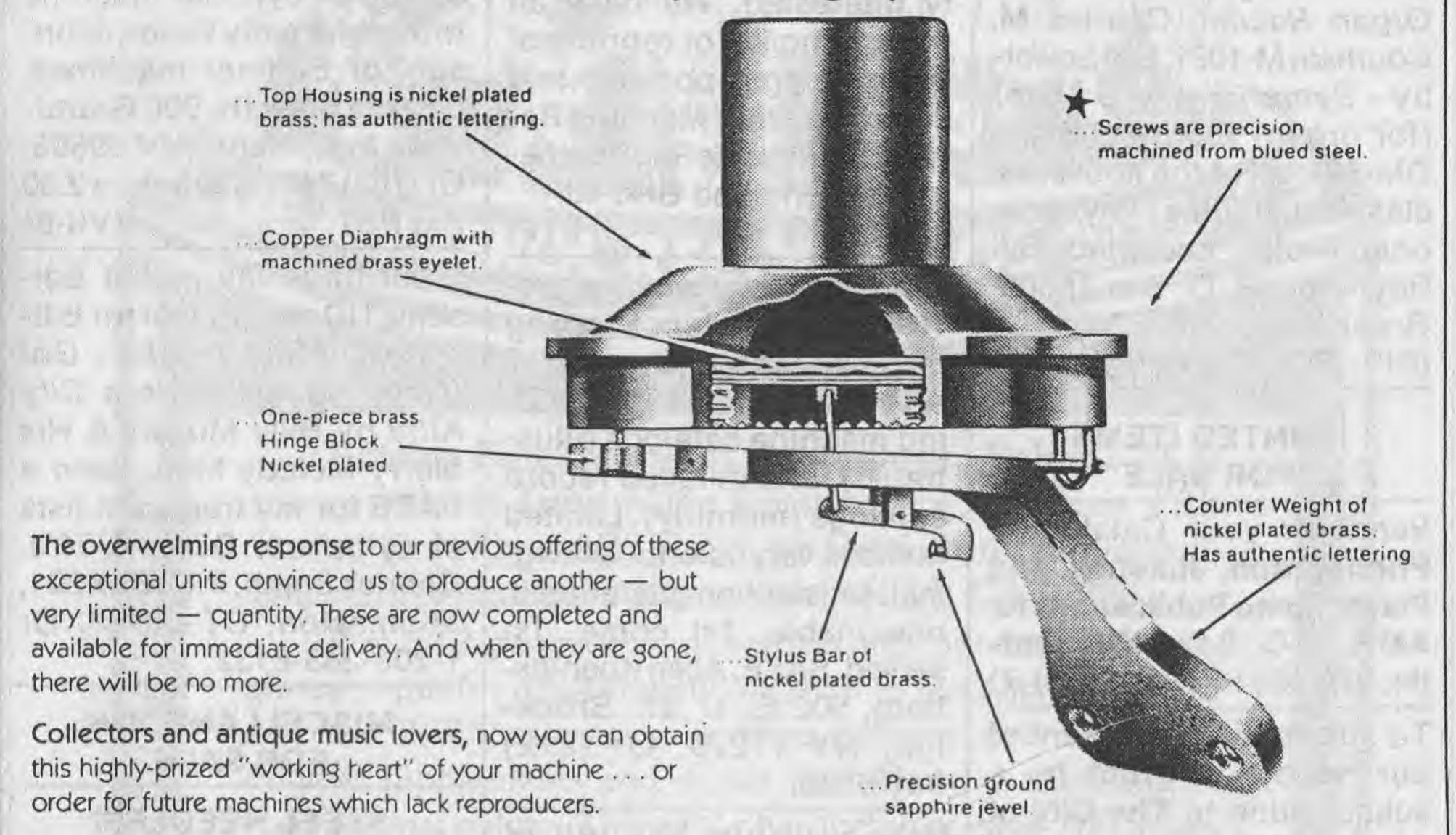
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(TF)

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(VII-9)

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